

SYNTHETIC / DEMO — 合成データによる見本です。実在の顧客ではありません。 This is a sample built from synthetic data; it is not a customer engagement.

## Japan-Fit & Market Entry Pack — SAMPLE (synthetic data)

Supplier Japan-fit Assessment + Solution Design & Development Workstream

|                     |                                                                                                                 |
|---------------------|-----------------------------------------------------------------------------------------------------------------|
| Report ・ レポート       | Japan-Fit & Market Entry Pack — SAMPLE (synthetic data)                                                         |
| Product ・ 製品        | サプライヤー日本適合性評価 / Supplier Japan-fit Assessment + ソリューション設計・開発ワークストリーム / Solution Design & Development Workstream |
| Prepared for ・ 宛先   | Sample organization (SYNTHETIC SAMPLE)                                                                          |
| Version ・ 版         | v1 ・ compiled 2026-09-01 ・ released 2026-09-01                                                                  |
| Reference ・ 参照      | MM-WD-SAMPLE0000000000 ・ JAPAN_FIT_MARKET_ENTRY_PACK ・ mm-ddv1-deliverable-compiler/1.0.0                       |
| Review ・ 確認         | compiled not reviewed ・ state released                                                                          |
| Evidence basis ・ 根拠 | 4 passages ・ 4 sources ・ stale ・ latest 2026-05-02 ・ contradictions none                                        |
| Classification ・ 区分 | customer private tenant ・ SYNTHETIC                                                                             |
| Case                | サンプル市：路線減便後の高齢者の移動アクセス（合成データ） (founder review, v1)                                                              |

Decision this document serves ・ この文書が支える意思決定  
来年度にデマンド交通の実証事業を行うかどうかを決めたい（合成データ）

### この成果物が扱う判断 The decision this addresses

何を決めようとしているか ・ What decision is being made?

- 事実 ・ fact 来年度にデマンド交通の実証事業を行うかどうかを決めたい（合成データ） (the requester's own words)
- 事実 ・ fact Geography stated by the requester: Sample City (synthetic) (customer-provided)
- 事実 ・ fact User group stated by the requester: 75歳以上の住民 (customer-provided)
- 事実 ・ fact Intended use stated by the requester: 議会向け予算説明 (customer-provided)

### 適合しうる場面 Where it may fit

日本のどこに適合しうるか ・ Where might this capability fit in Japan?

- 推論 ・ inference SOLUTION\_CLASS demand-responsive-transport — INCLUDED (confidence 0.62)  
evidence SAMPLE-E01, SAMPLE-E03
- 仮説 ・ hypothesis SOLUTION\_CLASS volunteer-transport — REQUIRES\_VALIDATION (confidence 0.35) (requires validation before it can be relied on)  
evidence SAMPLE-E02

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## 適合しうる理由 Why it may fit

なぜ適合しうるか・Why might it fit?

1. 事実・fact Sample Mobility GmbH (SYNTHETIC SAMPLE) (DE) — review state SUPPLIER\_PROVIDED (supplier-provided identity; facts are SUPPLIER\_PROVIDED until independently verified)
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## 現時点で適合しない点 Where it does not fit today

どこが適合しないか・Where does it currently not fit?

1. 推論・inference SOLUTION\_CLASS demand-responsive-transport — INCLUDED (confidence 0.62)  
evidence SAMPLE-E01, SAMPLE-E03
  2. 仮説・hypothesis SOLUTION\_CLASS volunteer-transport — REQUIRES\_VALIDATION (confidence 0.35) (requires validation before it can be relied on)  
evidence SAMPLE-E02
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## 制約 Constraints

どの制約が効くか・Which constraints matter?

1. 事実・fact 運行1日あたり上限コスト <= 48000 JPY (recorded on the Case)
  2. 事実・fact 車椅子対応 = required (recorded on the Case)
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## 分かっていないこと Unknowns

何が不完全か・What evidence is incomplete?

1. 不明・unknown Missing evidence class: FUNDING\_PATHWAY (named by the qualification engine)
2. 不明・unknown Missing evidence class: OPERATOR\_CAPACITY (named by the qualification engine)
3. 推奨・recommendation Bounded research task FUNDING\_PATHWAY: sample city DRT subsidy programme (OPEN) (public-source only; nobody is contacted)

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## 現実的な実装経路 Credible local implementation pathway

どの経路が現実的か・Which local implementation pathway may be credible?

1. **事実・fact** Case SAMPLE-CASE-01 — サンプル市：路線減便後の高齢者の移動アクセス（合成データ）（state FOUNDER\_REVIEW, version 1)  
evidence SAMPLE-E01, SAMPLE-E02, SAMPLE-E03, SAMPLE-E04 · [https://example.invalid/sample/service\\_change](https://example.invalid/sample/service_change) · <https://example.invalid/sample/population> · <https://example.invalid/sample/satisfaction> · [https://example.invalid/sample/budget · observed 2026-05-02](https://example.invalid/sample/budget_observed_2026-05-02)
2. **仮説・hypothesis** 公開計画は運転手不足と減便を明記し、60歳以上の約4割が便数に不満と記載している（合成データ）。（the Case thesis is an inference over the evidence, not a fact)  
evidence SAMPLE-E01, SAMPLE-E02, SAMPLE-E03, SAMPLE-E04 · [https://example.invalid/sample/service\\_change](https://example.invalid/sample/service_change) · <https://example.invalid/sample/population> · <https://example.invalid/sample/satisfaction> · [https://example.invalid/sample/budget · observed 2026-05-02](https://example.invalid/sample/budget_observed_2026-05-02)
3. **推論・inference** 減便後も高齢者が週2回の通院移動を維持できること — for 75歳以上の住民（合成データ）（SOURCE\_CLAIM · OPEN)  
evidence SAMPLE-E01, SAMPLE-E03

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## 正当化されうる製品変更 Product changes that may be justified

どの製品変更が正当化されうるか・What product changes may be justified?

1. **事実・fact** Gap SAMPLE-GAP-01 — REQUIREMENT\_UNMET (OPEN, 2 unmet requirements) (concepts attached to a gap are PROPOSALS until validated)

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## 次の安全な一手 Next safe action

外部行動なしに進められる次の一手は何か・What is the next action that commits nothing externally?

**INCOMPLETE** — this section is written by the reviewer before release; the compiler does not invent recommendations

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### Limitations・制約:

- 1 of 9 sections are INCOMPLETE or GATED and say why
- no statement is verified beyond its evidence class; supplier-provided facts remain supplier-provided
- absence of evidence is not evidence of absence

### This document does not claim・主張しないこと:

- no customer relationship, revenue, adoption, satisfaction or success is implied by delivery, access or acceptance; unverified statements are marked as such
- no verified-supplier status, guaranteed buyer, guaranteed demand, certification, government adoption or guaranteed market entry

**Methodology:** Public-source discovery → evidence extraction with provenance → candidate qualification → Case formation → match evaluation against recorded constraints → human review. Every statement carries FACT / INFERENCE / HYPOTHESIS / RECOMMENDATION / UNKNOWN and its evidence ids; sections the substrate cannot support are marked INCOMPLETE, never filled.

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