

SYNTHETIC / DEMO — 合成データによる見本です。実在の顧客ではありません。 This is a sample built from synthetic data; it is not a customer engagement.

Market-Entry Plan — SAMPLE (synthetic data)

Supplier Japan-fit Assessment + Solution Design & Development Workstream + Supplier Activation (Japan)

Report ・ レポート	Market-Entry Plan — SAMPLE (synthetic data)
Product ・ 製品	サプライヤー日本適合性評価 / Supplier Japan-fit Assessment + ソリューション設計・開発ワークストリーム / Solution Design & Development Workstream + サプライヤー活性化（日本向け） / Supplier Activation (Japan)
Prepared for ・ 宛先	Sample organization (SYNTHETIC SAMPLE)
Version ・ 版	v1 ・ compiled 2026-09-01 ・ released 2026-09-01
Reference ・ 参照	MM-WD-SAMPLE0000000000 ・ MARKET_ENTRY_PLAN ・ mm-ddv1-deliverable-compiler/1.0.0
Review ・ 確認	compiled not reviewed ・ state released
Evidence basis ・ 根拠	3 passages ・ 4 sources ・ stale ・ latest 2026-05-02 ・ contradictions none
Classification ・ 区分	customer private tenant ・ SYNTHETIC
Case	サンプル市：路線減便後の高齢者の移動アクセス（合成データ） (founder review, v1)

Decision this document serves ・ この文書が支える意思決定
日本市場への参入を進めるか・適応するか・保留するかを決めたい（合成データ）

この成果物が扱う判断 The decision this addresses

何を決めようとしているか ・ What decision is being made?

- 事実 ・ fact 日本市場への参入を進めるか・適応するか・保留するかを決めたい（合成データ） (the requester's own words)
- 事実 ・ fact Geography stated by the requester: Sample City (synthetic) (customer-provided)
- 事実 ・ fact User group stated by the requester: 75歳以上の住民 (customer-provided)
- 事実 ・ fact Intended use stated by the requester: 議会向け予算説明 (customer-provided)

適合性の要約 Fit summary

どこに ・ どの程度適合するか ・ Where and how well does it fit?

- 推論 ・ inference Demand-responsive transport (solution class) — INCLUDED (confidence 0.62) ・ not known: operator (evidence class: SYSTEM_EXTRACTED ・ appears because it was evaluated against this Case's recorded constraints — presence is not endorsement)
evidence SAMPLE-E01, SAMPLE-E03
- 仮説 ・ hypothesis Volunteer transport (solution class) — REQUIRES_VALIDATION (confidence 0.35) ・ incompatibilities: insurance ・ not known: insurance, driver pool (evidence class: SYSTEM_EXTRACTED ・ appears because it was evaluated against this Case's recorded constraints — presence is not endorsement)
evidence SAMPLE-E02

日本での利用シナリオ Japan use scenarios

どのシナリオで使われるか・In which Japanese scenarios could it be used?

1. 推論・inference SOLUTION_CLASS demand-responsive-transport — INCLUDED (confidence 0.62)
evidence SAMPLE-E01, SAMPLE-E03
 2. 仮説・hypothesis SOLUTION_CLASS volunteer-transport — REQUIRES_VALIDATION (confidence 0.35) (requires validation before it can be relied on)
evidence SAMPLE-E02
-

制約 Constraints

どの制約が効くか・Which constraints matter?

1. 事実・fact 運行1日あたり上限コスト <= 48000 JPY (recorded on the Case)
 2. 事実・fact 車椅子対応 = required (recorded on the Case)
-

ローカライズ・サービス要件 Localization and service requirements

何のローカライズ・保守が要るか・What localization and service is required?

1. 事実・fact Case question: 来年度にデマンド交通の実証を行うか（合成データ） (FACT・source: pe_cases.SAMPLE-CASE-01.decision_question)
 2. 事実・fact 運行1日あたり上限コスト <= 48000 JPY (CONSTRAINT・source: pe_cases.SAMPLE-CASE-01.hard_constraints)
 3. 事実・fact 車椅子対応 = required (CONSTRAINT・source: pe_cases.SAMPLE-CASE-01.hard_constraints)
 4. 事実・fact 折りたたみ時に軽自動車へ積載可能であること（合成データ） (OBSERVED_REQUIREMENT・source: mm_solution_gaps.SAMPLE-GAP-01.unmet_requirements)
evidence SAMPLE-E01
 5. 推論・inference 冬季の屋外保管に耐える防錆仕様が必要とみられる（合成データ） (INFERRED_REQUIREMENT・source: mm_solution_gaps.SAMPLE-GAP-01.unmet_requirements)
 6. 不明・unknown 保守拠点を県内に確保できるかは未確認（合成データ） (OPEN_QUESTION・source: mm_solution_gaps.SAMPLE-GAP-01)
 7. 不明・unknown no counterpart has agreed to anything (explicitly not asserted)
 8. 不明・unknown feasibility is not asserted beyond the evidence shown (explicitly not asserted)
-

チャネル仮説 Channel hypotheses

どの流通・提携経路があり得るか・What channel paths may exist?

1. 推奨・recommendation 福祉用具レンタル卸経由と自治体実証経由の2経路を仮説とする（合成データ・レビュー担当者の記載例） (authored by the reviewer (sample reviewer))

必要な製品変更 Required product changes

どの変更が必要か・What product changes are required?

1. 事実・fact Gap SAMPLE-GAP-01 — REQUIREMENT_UNMET (OPEN, 2 unmet requirements) (concepts attached to a gap are PROPOSALS until validated)

分かっていること Unknowns

何が不完全か・What evidence is incomplete?

1. 不明・unknown Missing evidence class: FUNDING_PATHWAY (named by the qualification engine)
2. 不明・unknown Missing evidence class: OPERATOR_CAPACITY (named by the qualification engine)
3. 推奨・recommendation Bounded research task FUNDING_PATHWAY: sample city DRT subsidy programme (OPEN) (public-source only; nobody is contacted)

段階的な検証経路 Phased validation path

どの順で検証するか・In what phases should entry be validated?

1. 推奨・recommendation 適合性確認→限定導入→保守網確立の3段階を想定する（合成データ・レビュー担当者の記載例） (authored by the reviewer (sample reviewer))

次の安全な一手 Next safe action

外部行動なしに進められる次の一手は何か・What is the next action that commits nothing externally?

INCOMPLETE — this section is written by the reviewer before release; the compiler does not invent recommendations

Limitations・制約:

- 1 of 10 sections are INCOMPLETE or GATED and say why
- no statement is verified beyond its evidence class; supplier-provided facts remain supplier-provided
- absence of evidence is not evidence of absence

This document does not claim・主張しないこと:

- no customer relationship, revenue, adoption, satisfaction or success is implied by delivery, access or acceptance; unverified statements are marked as such
- no verified-supplier status, guaranteed buyer, guaranteed demand, certification, government adoption or guaranteed market entry
- no buyer, distributor relationship or certification outcome is stated without evidence

Methodology: Public-source discovery → evidence extraction with provenance → candidate qualification → Case formation → match evaluation against recorded constraints → human review. Every statement carries FACT / INFERENCE / HYPOTHESIS / RECOMMENDATION / UNKNOWN and its evidence ids; sections the substrate cannot support are marked INCOMPLETE, never filled.

Distribution: prepared for the named organization; internal use; no redistribution; unverified items are marked · **License:** 社内利用限定 · 再配布不可 · 未検証事項明示 / internal use, no redistribution, unverified items marked

Mirai Move · MM-WD-SAMPLE0000000000 v1 · mm-pcpc1-report-render/1.0.0